

Pfizer Animal Health Fact Sheet

Pfizer Animal Health is a world leader in the discovery, development and manufacture of innovative animal vaccines, medicines, diagnostic products and genetic tests. Pfizer Animal Health invests more in research and development than any other animal health company, with an extensive network of research centers on four continents. We work to assure a safe, sustainable global food supply from healthy beef and dairy cattle, swine, poultry, sheep and fish. We also help dogs, cats and horses live healthier longer lives.

2011 Revenue through Q2: \$2.037 billion **Full Year 2010 Revenue:** \$3.5 billion

Products and Services: Available in more than 60 countries. Branded prescription, over-the-counter, and generic products for animals. Immunodiagnostics for veterinarians and reference laboratories. Animal welfare and wellness support services. Medicated feed additives and water-soluble therapeutics for livestock animals.

Offices: In 4 regions: U.S. – Europe, Africa & Middle East – Canada & Latin America – Asia-Pacific.

Headquarters: Madison, New Jersey

Veterinary Medicine R&D: More than 800 veterinary R&D scientists and specialists. R&D headquarters in Kalamazoo, Michigan, U.S. Additional research centers in U.S., UK, Spain, Belgium, Australia and India. Focused on animal parasiticides, anti-infectives, biologicals. Food animal metabolic disease, production, nutritionals. Companion animal pain, allergies, cancer.

Veterinary Product Manufacturing: 22 plants across North and South America, Europe, Asia and Australia-New Zealand.

Employees: More than 5,000.

Website: https://animalhealth.pfizer.com

Food Animal Care

Representing approximately 60% of Pfizer Animal Health's global revenue. Among key products or services:

- ✓ Bovi-Shield Gold, effective respiratory and reproductive cattle vaccines. http://www.bovishieldgold.com
- ✓ Improvest/Improvac / Vivax / Innosure, a novel technology to control off-odors and taste in pork from male pigs, allowing natural boar growth while assuring pork quality. http://www.improvac.com
- ✓ Dairy Wellness Plan, a U.S. program to optimize the health of dairy cows. https://www.dairywellness.com

<u>Animal Genetics</u> is a leading provider of comprehensive state-of-the-art genetic information and support services that deliver genetic predictions and solutions to beef, dairy and sheep producers. http://www.pfizeranimalgenetics.com Global Poultry is committed to developing and commercializing novel vaccines, mechanical, and data management products for poultry producers.

<u>Aquaculture</u> offers innovative vaccines to help protect salmon and tilapia from infection, and diagnostic systems to monitor the health of farmed fish.

Companion Animal Care

Representing approximately 40% of Pfizer Animal Health's global revenue. Among key products:

- ✓ **Convenia (cefovecin sodium)**, an antibiotic for dogs and cats that delivers an assured, full course of treatment in one injection, avoiding the difficulty of administering daily pills. http://www.convenia.com
- ✓ **Revolution / Stronghold (selamectin)**, to protect dogs and cats from heartworms, fleas and other harmful parasites. http://www.revolutionpet.com
- ✓ Palladia (toceranib phosphate), to treat mast cell tumors in dogs. http://www.palladia-pi.com

<u>Pfizer's equine care</u> portfolio is among the world's largest, focused on the health and welfare of horses.

✓ Quest, treatment and control of internal parasites.

<u>Veterinary Diagnostics</u> offers a world-class portfolio of immunodiagnostics products to detect viruses or bacteria in companion and food production animals.