



Pfizer to Acquire King Pharmaceuticals, Inc.

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Chuck Triano

Senior Vice President,
Investor Relations

Forward-looking Statements and Non-GAAP Financial Information

- Our discussions during this conference call will include forward-looking statements. Actual results could differ materially from those projected in the forward-looking statements. The factors that could cause actual results to differ are discussed in Pfizer's 2009 Annual Report on Form 10-K and in our reports on Form 10-Q and Form 8-K.
- Also, the discussions during this conference call will include certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles. Reconciliations of those non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measures can be found in Pfizer's Current Report on Form 8-K dated August 3, 2010.
- These reports are available on our website at www.pfizer.com in the "Investors—SEC Filings" section.

Additional Information

- The tender offer discussed in this presentation has not yet commenced, and this presentation is neither an offer to purchase nor a solicitation of an offer to sell securities. At the time the tender offer is commenced, Pfizer will cause a new subsidiary, Parker Tennessee Corp., to file a tender offer statement on Schedule TO with the SEC.
- Investors and King shareholders are strongly advised to read the tender offer statement (including the offer to purchase, letter of transmittal and related tender offer documents) and the related solicitation/recommendation statement on Schedule 14D-9 that will be filed by King with the SEC, because they will contain important information.
- These documents will be available at no charge on the SEC's website at www.sec.gov. In addition, a copy of the offer to purchase, letter of transmittal and certain other related tender offer documents once they become available may be obtained free of charge by directing a request to Pfizer at www.pfizer.com. A copy of the tender offer statement and the solicitation/recommendation statement will be made available to all shareholders of King free of charge at www.kingpharm.com.



Frank D'Amelio

Senior Vice President,
Chief Financial Officer

Acquisition Thesis

- Provides significant and immediate value creation by leveraging Pfizer's scale and business unit structure
- Enables continued diversification of product revenues, mitigating single product and single product pipeline risk
- Enhances position within strategically important pain market
- Immediately accretive based upon pre-acquisition revenue and initial projected cost synergy targets
- Bolt-on acquisition consistent with our stated strategy

Financial Overview

Acquisition Terms

- Tender offer for \$14.25 per share, or ~\$3.3 billion (net of cash & cash equivalents¹)
- Closing subject to tender of at least a majority of King's shares as well as customary regulatory approvals
- Utilizes existing cash

Financial Impact

- Immediately accretive to Adjusted Diluted EPS²

	2011	2012	2013	2014	2015
Projected Pfizer Adjusted Diluted EPS ² Impact	\$0.02	\$0.02	\$0.03	\$0.04	\$0.04

Reaffirm Pfizer's 2012 Financial Targets

¹ Net Cash defined as cash, cash equivalents, investments in debt and marketable securities, less short-term and convertible debt as of 6/30/2010.

² Adjusted Diluted EPS is defined as Reported Diluted EPS, excluding Purchase Accounting Adjustments, Acquisition-Related Costs, Discontinued Operations and Certain Significant Items. Reported Diluted EPS is defined as Reported Diluted EPS attributable to Pfizer Inc. common shareholders.

King Pharmaceuticals, Inc. Overview

Company Description

- Publicly traded company incorporated in 1993 and headquartered in Bristol, TN
 - Commercial operations in Bridgewater, NJ
 - R&D facilities in Cary, NC
 - Manufacturing plants owned in various locations

Company Financial Information

Market Cap (10/11/10)	\$2.5 B
2009 Revenues ¹	\$1.8 B
2009 EBITDA	\$555 M
2009 Employees	~2,600

Company Operates in Three Key Segments

Branded Prescription Products 2009 Sales: \$1.2 billion

- US and Puerto Rico presence
- Leading portfolio of opioids designed to discourage abuse and misuse

Meridian Medical Technologies 2009 Sales: \$250 million

- Business is based on auto-injector devices
- Manufacturer of EpiPen® (sold by Mylan in US) and antidotes for the Department of Defense

Animal Health 2009 Sales: \$360 million

- Acquired via 2008 AlphaPharma acquisition
- Largely medicinal feed additives business

¹ 2009 branded prescription products revenues include royalties and other of \$50 million

Sum-of-the-Parts Value

Potential Additional Synergies (not included in the valuation)



Initial Projected Cost Synergies



Net Cash and Other Securities



Base Business

Pipeline

Branded Prescription
Products

Meridian Medical
Technologies

Animal Health

Marketed
Products

Valuation Diversification

- Multiple Business Segments with Existing In-line Value
- Pipeline Expands Pfizer's Pain Portfolio

Cost Synergies

- Initial projected cost synergies from operating expenses of at least \$200 million
- Majority of savings projected to come from Corporate G&A, Pharmaceutical and Animal Health marketing and promotion
- 50% of savings anticipated to be realized in year 1, 75% in year 2 and 100% in year 3
- Will maintain portions of King's infrastructure, where appropriate, to maximize asset value
- Cost synergy opportunities will continue to be assessed

Significant Opportunities to Realize Cost Synergies

Key Takeaways

- King's assets map directly to Pfizer's current business unit structure and offer the following:
 - Diversification of revenues and business mix
 - Enhanced presence in the strategically important pain therapeutic area
 - Potential upside driven by future substantiation of novel abuse-deterrent technologies
 - Significant cost savings potential
- Acquisition is financially attractive and projected to be immediately accretive to adjusted diluted EPS¹
- Potential to achieve attractive revenue synergy opportunities enabled by Pfizer's scale and competitive strengths
- Reaffirming 2012 financial targets

¹ See Slide 7 for definition